



Los Angeles, California

## Soft Offer

July, 2018

For: To Whom It May Concern

### SUGAR ICUMSA 45, PRICE (CIF ASWP) LIST <sup>1</sup>

#### 1). Payment Terms: SBLC MT 760 (ONLY)

##### CONTRACT:

12 500 MT x 12 months	- \$385.00 per one MT
25 000 MT* x 12 months	- \$325.00 per one MT
50 000MT X 12 months	- \$305.00 per one MT
75 000 MT X 12 months	- \$295.00 per one MT
100 000MT X12 months	- \$285.00 per one MT
150 000MT X12 months	- \$275.00 per one MT
200 000 MT x12 months	- \$265.00 per one MT
300 000 MT x 12 months	- \$255.00 per one MT

\* 25.000 MT = 12,500MTx 2 or 25.000MT x 1

##### SPOT:

12 500 MT	- \$405.00 per one MT
25 000 MT*	- \$355.00 per one MT
50 000 MT	- \$345.00 per one MT
100 000 MT	- \$325.00 per one MT
150 000 MT	- \$305.00 per one MT
200.000 MT	- \$285.00 per one MT
300.000 MT	- \$265.00 per one MT

\* 25.000 MT = 12,500MTx 2 or 25.000MT x 1

#### 2). Payment Terms:

##### CONTRACT: MT 103 Wire Transfer -> Before Loading.

12 500 MT x 12 months (300 000 MT per one year) -	\$295.00 per one MT
25 000* MT x 12 months (300 000 MT per one year) -	\$265.00 per one MT
50 000 MT x 12 months (600 000 MT per one year) -	\$255.00 per one MT
75 000 MT x 12 months (900 000 MT per one year) -	\$245.00 per one MT
100 000 MT x 12 months (1 200 000 MT per one year) -	\$235.00 per one MT
150 000 MT x 12 months (1 800 000 MT per one year) -	\$225.00 per one MT
200 000 MT x 12 months (2 400 000 MT per one year) -	\$215.00 per one MT
300 000 MT x 12 months (3 600 000 MT per one year) -	\$205.00 per one MT

##### SPOT: MT103 /TT

12 500 MT	\$345.00 per one MT
25 000*MT	\$305.00 per one MT
50 000 MT	\$285.00 per one MT
100 000MT	\$265.00 per one MT
150 000MT - 200 000MT -	\$245.00 per one MT
300 000MT-	\$225.00 per one MT

\* 25.000 MT = 12,500MTx 2 or 25.000MT x 1

<sup>1</sup> Including in this price: cost of packing, transportation, Insurance (110%), and loading.

**SELLER'S ADDRESS:** Los Angeles, California, USA



**Los Angeles, California**

**BANK NAME:** Wells Fargo Bank, USA

### **PRODUCT & SPECIFICATIONS**

Original: Brazil  
Product: ICUMSA 45 SUGAR  
SPECIFICATIONS  
POLARITY at 20°C: 99.80° Minimum  
SULPHATED ASH CONTENT: 0.04% Maximum by Weight  
MOISTURE: 0.04% Maximum by Weight  
MAGNETIC PARTICLES: mg/kg 4  
SOLUBILITY: 100% Dry & free flowing  
GRANULOMETRY: Fine Standard  
ICUMSA: Colour 45 ICUMSA attenuation index Units (Method #10-1978) Maximum  
AS: 1 P.P.M.  
COLOUR: Brilliant White  
REDUCING SUGAR: 0.010% Maximum in Dry Mass  
RADIATION: Normal w/o presence of cesium or iodine SO<sub>2</sub>: mg/kg 20  
HEAVY METALS, TOXIC ELEMENTS Maximum mg / kg basis  
ARSENIC 0.50 CADMIUM 0.05 COPPER 1.00  
LEAD 1.00 MERCURY 0.01 ZINC 3.00  
PESTICIDE TRACES Maximum mg / kg basis  
DDT 0.005 PHOTOXIN 0.01 HEXACHLORAN GAMMA ISOMER 0.005  
MICROBIOLOGICAL LIMITS  
PATHOGENIC BACTERIA including SALMONELLA per 25 gram: Nil.  
Bacillus per gram: Nil

### **PAYMENT TERMS SBLC MT760:**

SBLC Format MT 760 Irrevocable, Confirmed – TOP 50, open 12 months,  
First Open SBLC MT 760 : \$\*\*,000,000.00 (one month value).  
Payment:  
Seller Bank issues presentation of Documents to Buyer Bank (every shipments), Buyer Bank pay every shipments MT 103/TT to Seller Bank.  
First shipment: 12,500 MT

### **SHIPMENT IS CIF:**

In vessel of 25 000 MT with delivery period during 30/45, days after receipt and acceptance of the SBLC MT 760 by Buyer side.  
Vessels must be not older than 20 (twenty) years, Lloyds register or equivalent.

### **PROCEDURES SBLC MT760:**

1. BUYER SEND LOI OR ICPO
2. BUYER AND SELLER SIGN CONTRACT
3. SELLER SEND TO BUYER – PROFORMA INVOICE
4. BUYER BANK SEND TO SELLER BANK SBLC MT 760 – one (1) month value, Confirmed TOP 50, to receive the Seller Bank within 5 working days.
5. SELLER BANK ISSUES BUYER BANK POP (3 – 5) days & PB 2% first shipment (Spot contract - is not)
6. Required listed documents will be forwarded to the Buyer.

The delivery and forwarding begin immediately according to the contract.

All Banking charges including confirmation from the Buyer's Bank shall be borne by the buyer and all banking charges incurred by the Seller at Seller's Bank shall be borne by the Seller.

### **DOCUMENTS REQUIRED BY BUYER:**



**Los Angeles, California**

1. Bill of Lading, three (3/3) copies.
2. Commercial Invoice, three (3/3) copies.
3. Certificate of Origin, three (3/3) copies.
4. Certificate of Quality and Quantity Issued by SGS, three (3/3) copies.
5. Phyto-sanitary Certificate, three (3/3) copies.
6. Insurance certificate of 110%

**PAYMENT TERMS MT 103 SPOT:**

Payment: MT 103 / Wire Transfer, Before Loading, 1 – 2 days sign. Contract.

Loading 10 – 15 days.

25 000 MT x \$xxx.00 Payment: \$xx,xxx,000.00

25 000 MT x 1 Payments x 1 Months

First shipment: 12,500 MT

**SHIPMENT IS CIF:**

In vessel of 25 000 MT x 1 shipments with delivery period during 10- 15 days after receipt and acceptance of the MT 103 Wire Transfer (Before Loading) by Buyer side.

Vessels must be not older than 20 (twenty) years, Lloyds register or equivalent.

**PROCEDURES MT 103 SPOT:**

1. LOI or ICPO. The Seller will present the draft contract for acceptance by the Buyer. Contract goes through normal negotiation and validation period.
2. Buyer returns the draft contract by exchanging it by facsimile or Email attachment, duly signed and sealed, within 48 hours, the draft copy will be deemed legal until hard copies exchanged.
3. Buyer Bank Payment: MT 103/TT Wire Transfer \$ 00, 000, 000.00 (before Loading), 1 – 2 days sign. Contract, Start Loading after 10 – 15 days
4. Within 1 - 2 working days, Seller's Officer Bank freezes access to bank transfer (the first payment : bank transfer \$ 00, 000,000.00 ) to 30 days .Within one day the Officer bank Seller will send a letter of guarantee to the buyer's bank the amount of freezing \$ 00.000.000.00.
5. Seller Bank issues 2-3 days POP and 2% PB to Buyer Bank (Spot contract - is not)
6. If the Seller is unable to provide within 3-5 business days Bank POP buyer has the right to withdraw the amount at \$ 00.000.000,00.
7. Required listed documents will be forwarded to the Buyer.

The delivery and forwarding begin immediately according to the contract.

All Banking charges including confirmation from the Buyer's Bank shall be borne by the buyer and all banking charges incurred by the Seller at Seller's Bank shall be borne by the Seller.

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